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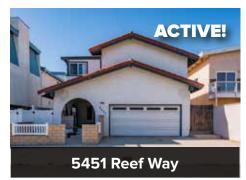




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WHO YOU WORK WITH MATTERS!

PRESENTED BY DESTI a^{nd} MICHELE, YOUR WATERFRONT HOMES REAL ESTATE SPECIALISTS



5451ReefWay.com 3 Beds | 2.0 Baths | 1,769 Sq. Ft. *Offered at \$1,800,000*



4136Ocean.com 3 Beds | 4.0 Baths | 2,714 Sq. Ft. *Offered at \$2,495,000*





901MandalayBeach.com 3 Beds | 4.0 Baths | 2,919 Sq. Ft. *Offered at \$5,200,000*

901 Mandalay Beach Road



5214Beachcomber.com 4 Beds | 2.0 Baths | 2,512 Sq. Ft. *Offered at \$1,800,000*

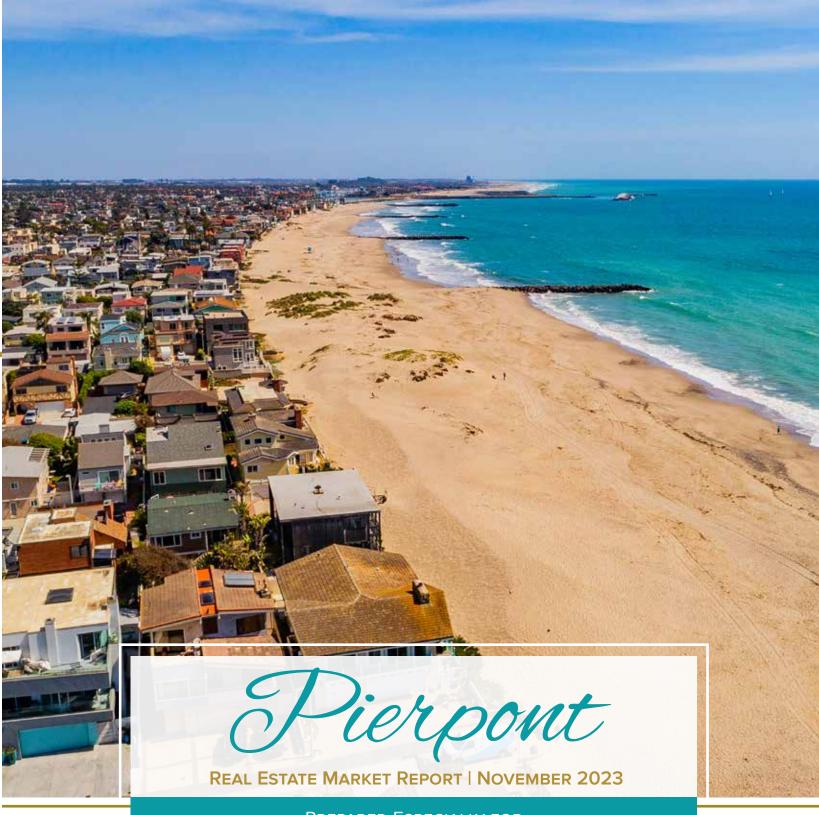


312Melrose.com 3 Bed | 3.0 Baths | 1,850 Sq. Ft. *Offered at \$1,230,000*

LEONARDO AND ANGELICA,

If you would like your home professionally marketed and featured in our publication, which is mailed to hundreds of potential buyers every month, call us today!

DESTI: 805-509-5404 | MICHELE: 805-312-1529



Prepared Especially for LEONARDO AND ANGELICA WASHINGTON

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ALL OF OUR CLIENTS BENEFIT FROM A COMPLIMENTARY CLEANING BY OUR CONCIERGE SERVICE!







Pierpont



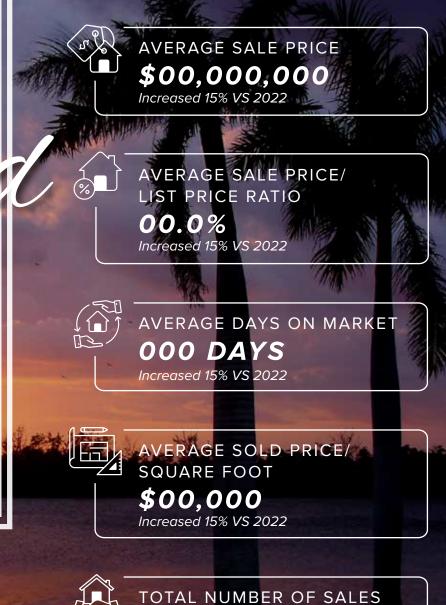
QUARTER REVIEW

2023

Leonardo and Angelica,

Your community had another fantastic quarter with increases in several key market indicators. If you are thinking about selling, call us today.

IT'S A SELLER'S MARKET



000 SOLD Increased 15% VS 2022

Data base on listings from CRMLS from July 1st to September 30th, 2022 and 2023.

ALLOW US TO SHOWCASE YOUR HOME WITH THE BEST OF PRINT AND DIGITAL MARKETING!





REAL ESTATE MARKET REPORT



LEONARDO AND ANGELICA,

We still have well-qualified buyers actively searching for a home in your community. If you are thinking of selling, call us today and let us help you sell faster and for more money.

Homes Currently Listed

			Estimated		
Status	Bedrooms	Total Baths	Square Feet*	List Price	DOM
Active	2	1	800	\$1,250,000	25
Active	3	1	1,100	\$1,349,900	8
Active	4	3	2,300	\$1,895,000	82
Active	3	2	1,500	\$2,250,000	7
Active	4	3	1,900	\$2,475,000	312
Active	4	5	3,600	\$3,450,000	385
Active	4	4	2,500	\$3,495,000	159
Active	4	5	3,100	\$3,950,000	339
Active	4	5	3,100	\$3,950,000	339

There Are 2 Homes Currently Pending. Call us today for more information or updates on any Pierpont listings

Homes Recently Sold

Call us today for more information on any of these listings

			Total	Estimated			Close of		SP/LP	SP/
Status	Address	Bedrooms	Baths	Square Feet	List Price	Sold Price	Escrow Date	DOM	Ratio	Sq.Ft.
Sold	1267 Hanover Lane	3	2	1,494	\$1,499,999	\$1,385,000	08/24/23	40	92%	\$927
Sold	1131 Dover Lane	4	4	3,136	\$4,995,000	\$4,200,000	08/24/23	384	84%	\$1,339
Sold	1173 Norwich Lane	4	5	3,754	\$3,250,000	\$3,250,000	08/21/23	390	100%	\$866
Sold	2611 Pierpont Boulevard	4	2	2,170	\$1,750,000	\$1,715,000	08/10/23	89	98%	\$790
Sold	2407 Pierpont Boulevard	2	1	902	\$1,299,000	\$1,299,000	08/07/23	24	100%	\$1,440
Sold	2818 Pierpont Boulevard	2	1	775	\$1,275,000	\$1,200,000	07/28/23	65	94%	\$1,548

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