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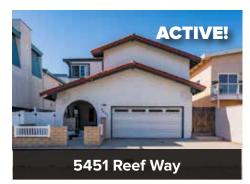




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WHO YOU WORK WITH MATTERS!

PRESENTED BY DESTI and MICHELE, YOUR WATERFRONT HOMES REAL ESTATE SPECIALISTS



5451ReefWay.com 3 Beds | 2.0 Baths | 1,769 Sq. Ft. Offered at \$1,800,000



4136Ocean.com 3 Beds | 4.0 Baths | 2,714 Sq. Ft. Offered at \$2,495,000



3 Beds | 2.5 Baths | 2.492 Sq. Ft.



5040IslandView.com Offered at \$2,100,000



901MandalayBeach.com 3 Beds | 4.0 Baths | 2,919 Sq. Ft. Offered at \$5,200,000



5214Beachcomber.com 4 Beds | 2.0 Baths | 2,512 Sq. Ft. Offered at \$1,800,000



312Melrose.com 3 Bed | 3.0 Baths | 1,850 Sq. Ft. Offered at \$1,230,000

LEONARDO AND ANGELICA,

If you would like your home professionally marketed and featured in our publication, which is mailed to hundreds of potential buyers every month, call us today!

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ALL OF OUR CLIENTS BENEFIT FROM A COMPLIMENTARY CLEANING BY OUR CONCIERGE SERVICE!







Oxnard Waterfront



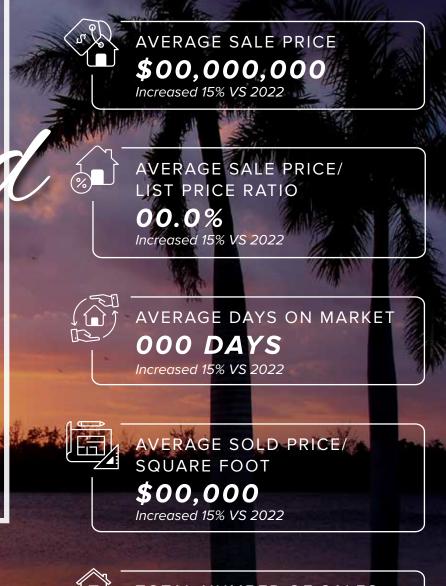
QUARTER REVIEW

2023

Leonardo and Angelica,

Your community had another fantastic quarter with increases in several key market indicators. If you are thinking about selling, call us today.

IT'S A SELLER'S MARKET



TOTAL NUMBER OF SALES 000 SOLD Increased 15% VS 2022

Data base on listings from CRMLS from July 1st to September 30th, 2022 and 2023. Information deemed accurate but not quaranteed.

ALLOW US TO SHOWCASE YOUR HOME WITH THE BEST OF PRINT AND DIGITAL MARKETING!



Oxnard Waterfront

REAL ESTATE MARKET REPORT



LEONARDO AND ANGELICA.

We still have well-qualified buyers actively searching for their perfect home in your community. If you are thinking of selling, call us today and let us help you sell faster and for more money.

Homes Recently Listed

Call us today for more information on either of these listings.

Status	Bedrooms	Total Baths	Estimated Square Feet*	List Price	DOM
Active	3	3	2,700	\$3,495,000	80
Active	4	3	2,400	\$3,995,000	37
Active	3	3	3,200	\$4,395,000	6
Active	4	4	3,600	\$5,495,000	86
Active	5	6	4,000	\$5,595,000	18

There Are NO Homes Currently Pending. Call us today for more information or updates.

Homes Recently Sold

Call us today for more information on any of these listings.

			Total	Estimated			Close of		SP/LP	
Status	Address	Bedrooms	Baths	Square Feet	List Price	Sold Price	Escrow Date	DOM	Ratio	SP/Sq.Ft.
Sold	1245 Capri Way	4	5	5,467	\$5,450,000	\$5,109,000	08/25/23	70	NA	\$935
Sold	915 Mandalay Beach Road	6	6	4,756	\$5,850,000	\$4,600,000	08/22/23	90	79%	\$967
Sold	941 Mandalay Beach Road	5	6	5,800	\$5,075,000	\$4,700,000	08/04/23	90	93%	\$810
Sold	3863 Ocean Drive	4	3	3,150	\$4,395,000	\$3,880,000	05/12/23	92	88%	\$1232
Sold	405 Ocean Drive	4	5	2,792	\$3,395,000	\$3,218,000	11/10/22	104	95%	\$1153
Sold	109 Ocean Drive	3	4	2,600	\$3,159,000	\$3,150,000	10/28/22	93	NA	\$1212
Sold	2013 Ocean Drive	3	5	2,500	\$4,295,000	\$4,100,000	10/21/22	49	95%	\$1640

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