



RE/MAX Gold Coast
 Broker DRE#01220383
 Each office independently
 owned and operated.
 1151 S Victoria Avenue
 Oxnard, CA 93035



DESTI
 REALTOR® | DRE#01917995
805-509-5404

MICHELE
 REALTOR® | DRE#01395438
805-312-1529

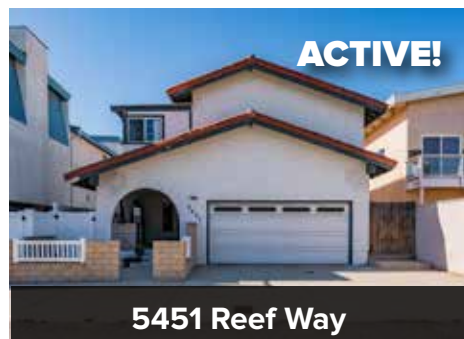
CHRISTY
 REALTOR® | DRE#01971135
805-551-6271

www.DestiandMichele.com
DestiandMichele@gmail.com

Published by REAL Marketing (RM) | www.REALMarketing4You.com | 858.952.4280 | ©2023

WHO YOU WORK WITH MATTERS!

PRESENTED BY DESTI *and* MICHELE AND CHRISTY, YOUR WATERFRONT HOMES REAL ESTATE SPECIALISTS



ACTIVE!

5451 Reef Way

5451ReefWay.com
 3 Beds | 2.0 Baths | 1,769 Sq. Ft.
Offered at \$1,800,000



ACTIVE!

5040 Island View Street

5040IslandView.com
 3 Beds | 2.5 Baths | 2,492 Sq. Ft.
Offered at \$2,100,000



ACTIVE!

5124 Beachcomber Street

5214Beachcomber.com
 4 Beds | 2.0 Baths | 2,512 Sq. Ft.
Offered at \$1,800,000



ACTIVE!

4136 Ocean Drive

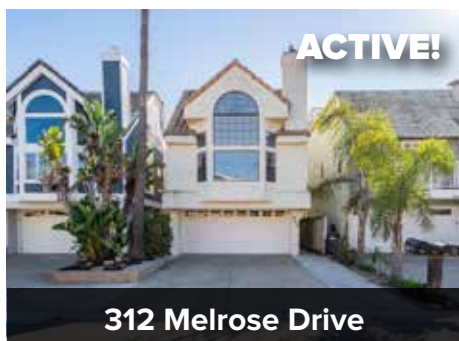
4136Ocean.com
 3 Beds | 4.0 Baths | 2,714 Sq. Ft.
Offered at \$2,495,000



ACTIVE!

901 Mandalay Beach Road

901MandalayBeach.com
 3 Beds | 4.0 Baths | 2,919 Sq. Ft.
Offered at \$5,200,000



ACTIVE!

312 Melrose Drive

312Melrose.com
 3 Bed | 3.0 Baths | 1,850 Sq. Ft.
Offered at \$1,230,000



Mandalay Shores

REAL ESTATE MARKET REPORT | NOVEMBER 2023

PREPARED ESPECIALLY FOR
LEONARDO AND ANGELICA WASHINGTON

PRESENTED BY DESTI *and* MICHELE, AND CHRISTY
 YOUR WATERFRONT HOMES REAL ESTATE SPECIALISTS

LEONARDO AND ANGELICA,

If you would like your home professionally marketed and featured in our publication, which is mailed to hundreds of potential buyers every month, call us today!

DESTI: 805-509-5404 | MICHELE: 805-312-1529 | CHRISTY: 805-551-6271





Connect with us on:



ALL OF OUR CLIENTS BENEFIT FROM A COMPLIMENTARY CLEANING BY OUR CONCIERGE SERVICE!

DESTI
REALTOR® | DRE#01917995
805-509-5404
Desti.Mabee@gmail.com

MICHELE
REALTOR® | DRE#01395438
805-312-1529
MicheleLosey@remax.net

CHRISTY
REALTOR® | DRE#01971135
805-551-6271
ChristyNewquist@gmail.com

www.DestiandMichele.com



ALLOW US TO SHOWCASE YOUR HOME WITH THE BEST OF PRINT AND DIGITAL MARKETING!



Mandalay Shores

Third

QUARTER
REVIEW
2023

Leonardo and Angelica,
Your community had another fantastic quarter with increases in several key market indicators. If you are thinking about selling, call us today.

AVERAGE SALE PRICE
\$00,000,000
Increased 15% VS 2022

AVERAGE SALE PRICE/
LIST PRICE RATIO
00.0%
Increased 15% VS 2022

AVERAGE DAYS ON MARKET
000 DAYS
Increased 15% VS 2022

AVERAGE SOLD PRICE/
SQUARE FOOT
\$00,000
Increased 15% VS 2022

TOTAL NUMBER OF SALES
000 SOLD
Increased 15% VS 2022

IT'S A
SELLER'S
MARKET

Mandalay Shores

REAL ESTATE MARKET REPORT

WE HAVE BUYERS FOR YOUR HOME!

LEONARDO AND ANGELICA,
We still have well-qualified buyers actively searching for their perfect home in your community. If you are thinking of selling, call us today and let us help you sell faster and for more money.

Homes Recently Listed

Call us today for more information on any of these listings.

Status	Bedrooms	Total Baths	Estimated Square Feet*	List Price	DOM
Active	4	2	2,500	\$1,800,000	3
Active	3	2	2,200	\$2,000,000	121
Active	4	5	3,100	\$2,265,000	3
Active	3	3	2,900	\$2,500,000	126

There Are 2 Homes Currently Pending.
Call us today for more information or updates.

Homes Recently Sold

Call us today for more information on any of these listings.

Status	Address	Bedrooms	Total Baths	Estimated Square Feet	List Price	Sold Price	Close of Escrow Date	DOM	SP/LP Ratio	SP/Sq.Ft.
Sold	5040 Terramar Way	2	2	1,517	\$1,550,000	\$1,550,000	09/01/23	105	100%	\$1022
Sold	851 Harbor Boulevard	3	2	1,512	\$1,175,000	\$1,155,000	08/15/23	111	98%	\$764
Sold	5112 Sandpiper Way	3	2	1,332	\$995,000	\$1,117,000	08/02/23	59	112%	\$839
Sold	5329 Surfrider Way	4	3	1,764	\$1,599,999	\$1,610,000	07/12/23	26	NA	\$913
Sold	5000 Dolphin Way	3	3	3,301	\$1,599,000	\$1,500,000	05/04/23	86	94%	\$454
Sold	840 Mandalay Beach Road	3	3	2,404	\$2,200,000	\$1,975,000	05/02/23	79	90%	\$822

Desti Centineo, Michele Losey, Christy Newquist, RE/MAX Gold Coast Realtors®, and The RE/MAX Collection are not in any way affiliated with Mandalay Shores Owners Association, nor is this in any way an official advertisement or publication of Mandalay Shores. © 2023 All rights reserved. This representation is based on sales and data reported by multiple brokers/agents to the CRMLS as of September 18th, 2023. Listings and sales may not be those of RE/MAX Gold Coast Realtors®. The CRMLS does not guarantee the accuracy of this data, which may not reflect all the real estate activity in the area. E&OE covered. This market report is not intended to solicit properties already listed for sale nor intended to cause a breach of an existing agency relationship. *Estimated Square Feet has been rounded to the nearest hundred.

Data base on listings from CRMLS from July 1st to September 30th, 2022 and 2023. Information deemed accurate but not guaranteed.